

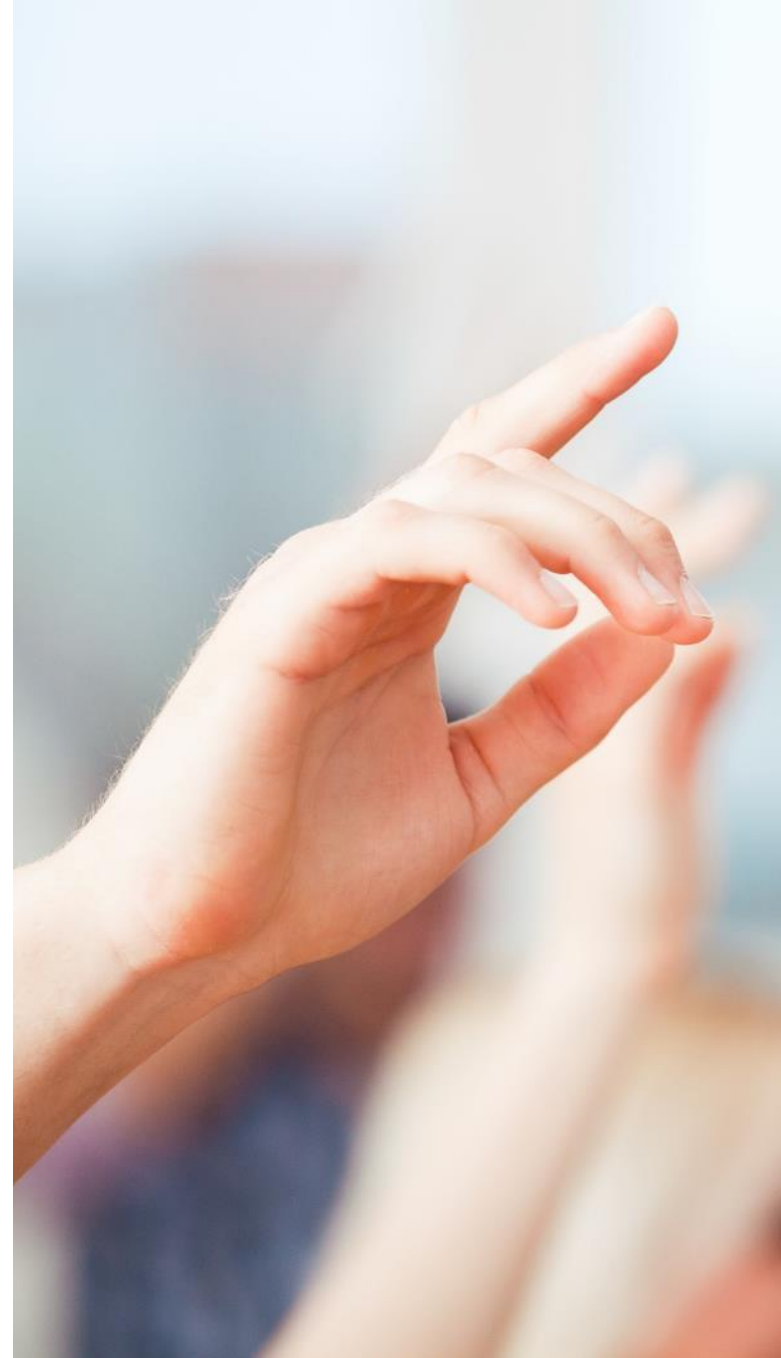
Department of Mental Health – Recovery Learning Community

Chapter 257 Rate Development Provider Session

March 10, 2016

Agenda

- **Introductions**
- **Chapter 257 Overview**
- **Provider Discussion**
 - Programmatic Elements
 - Staffing
 - Other Costs
- **Next Steps**



Chapter 257 Overview

Chapter 257 of the Acts of 2008 Overview

- Regulates pricing for the Purchase of Service (POS) system.
- Places authority for determination of POS reimbursement rates with the Executive Office of Health and Human Services under MGL 118E.
- PCG provides consulting and staffing support for the development of Chapter 257 pricing.

Chapter 257 of the Acts of 2008 Requirements

- Reasonable costs incurred by efficiently and economically operated providers
- Reasonable costs to providers of any existing or new governmental mandate
- Changes in costs associated with the delivery of services (e.g. inflation)
- Substantial geographical differences in the costs of service delivery

Rate Options

The following are examples of provider rate structures:

- **Hourly Rate**
- **Daily / Per Diem**
- **Case Rate**
- **Monthly Rate**
- **Accommodation Rate**

Provider Discussion – Programmatic Elements

The following points of discussion will guide the majority of today's conversation:

- Elements that make your RLC program successful;
- Programmatic flexibility;
- Coordination with other RLCs;
- Staff hiring and retention;
- Staff training; and
- Subcontractors.

Provider Discussion – Staffing Elements

The following are currently the core Recovery Learning Community Services:

- Resource Connection Center (RCC)
- Peer Support
- Support for Peer Support Workers, Specialists, and Leaders
- Marketing
- Consultation and Training
- Provide or Support Consumer Warm Lines
- Encourage Participation in Community Events
- Advocacy
- Provide Technical Assistance to Consumer-Operated Businesses

Key Discussion Questions:

- **What staffing models does your RLC utilize to perform these services?**
- **Do certain services require staff to have unique specialization or qualifications?**

Provider Discussion – Other Costs

The following are examples of “other costs” that could potentially be included in a rate:

- Consultants / Subcontractors
- Occupancy
- Training
- Transportation
- Client Personal Allowances
- Supplies

Key Discussion Questions:

- Are there other major costs to providing services that are not reflected in this list?
- Which of these costs have the biggest impact on providing services?

Next Steps

- Discuss provider feedback internally (EHS, PCG & DMH)
- Propose rates via a draft regulation (EHS)
- Public hearing (an additional opportunity to receive feedback on rates from the public) (EHS, PCG, DMH & Providers)
- Review testimony, revise rates as needed, and finalize rates (EHS, PCG & DMH)

Questions?



The meeting presentation will be posted on Chapter 257 website:
www.mass.gov/eohhs/provider/contracting/chap257/meetings-and-events

Comments and questions regarding Chapter 257 process can be sent to: EOHHSprovidersurvey@pcgus.com